



## The 2010 SixBoxes® Summer Institute

JUNE 21 - 24 BAINBRIDGE ISLAND, WA



*Just 35 minutes by ferry from downtown Seattle, the SixBoxes Summer Institute offers a retreat from your usual work environment to learn new ways of developing exceptional performance across your organization. Whether you come for a day to sample a course or dive into certification for the full four days, you'll come away with practical, actionable new ideas for managing performance in your organization.*

EXPLORE PROVEN METHODS FOR ACCELERATING PERFORMANCE IN A RELAXING AND INSPIRING SETTING.

### Learn how to:

- Accelerate out of the recession with fewer people but higher productivity
- Leverage the team you have for greater innovation and with higher engagement
- Choose where and how to invest in your employees

**If your organization is considering** adoption of The Six Boxes Approach, take this rare opportunity to sample one or both of two key programs – Introduction to Performance Thinking and Managing and Leading with The Six Boxes Approach.

**If you're an experienced performance professional** interested in becoming a certified Six Boxes Coach or Facilitator, apply for the full four days to get a start on certification.

**If you are interested in effective management development strategies,** consider Managing and Leading with The Six Boxes Approach as a foundation program for accelerating employee development through performance-based coaching and management.

*over please*

Six Boxes Performance Thinking is a plain English **approach to understanding and improving human performance** and accelerating business results that can be shared across your organization. By linking what people do to what you want to achieve, and knowing how to support performance cost-effectively, **we can help you improve productivity** and employee engagement at the same time.

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## Practical Details

### Location

Islandwood Educational Center  
Bainbridge Island, WA  
Islandwood.org

### Accommodations and Meals

Single and Double rooms are available. For residential participants, we will provide 3 meals and snacks every day. Each day-long session will include dinner and end in the early evening. For day participants, lunch, dinner and snacks will be provided.

### Costs

Day 1: Intro to Performance Thinking - \$425

Day 2: Managing & Leading with the SixBoxes Approach - \$425

Day 3-4: Intro to Certification  
Please contact us for details.

### Lodging per Person

Single room & meals \$175

Double room & meals \$125



## The Performance Thinking Network

281 Shepard Way N.W.  
Bainbridge Island, WA 98110  
206.780.8578  
info@sixboxes.com

## The Programs

**Introduction to Performance Thinking:** Our foundation program for any level and any function in an organization, this one-day workshop introduces the models and plain English language of The Six Boxes Approach. It provides a framework for improving performance that can be shared across silos and levels in any organization.

**Managing and Leading with The Six Boxes Approach:** Usually two half-day sessions separated by a day for practical assignments and followed by individualized coaching for participants, we'll compress the two segments of this program into a single day. This program teaches managers and leaders to define performance in a clear, actionable way and to create individual or team development plans. It also helps managers improve goals, expand team capability, crossdevelop, and do succession planning. It establishes a framework for integrating an entire management and leadership development curriculum, built from existing in-house programs and custom tailored modules.

**Six Boxes Certification:** We certify people to coach others and deliver our workshops – either performance professionals or managers and leaders – using the Six Boxes Approach. Depending on who attends, we will tailor a high-paced instructional session to ramp you up for followup application projects and supported coaching of others. **[Learn more about all these programs at SixBoxes.com.](#)**

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## Register for the Institute

**Capacity will be limited, so please inquire now if you are interested.** Those wishing to attend either or both of the first two days can register by calling 206.780.8578 or visiting our web site and completing the form on the Contact Us page.

You must apply for the Certification Program, since we are accepting a very limited number of colleagues at this time. If you are interested in learning more about certification and pricing, please contact Dr. Binder by email at carlbinder@sixboxes.com to set up a telephone interview.

*“We have adopted The Six Boxes Approach as a foundation element in our overall performance development effort. We recommend it to any organization interested in developing a performance-driven business culture”.* —Director of Organizational Effectiveness